



PROFICIENCY EXAM PREP COURSE: REAL ESTATE FUNDAMENTALS

Fall - Winter 2011-2012 SCHEDULE

Course: COR 1676 – Real Estate Fundamentals (3 hours of Core B continuing education credit)

Description: This course is an overview of a variety of Illinois License Laws and various Federal laws that are used by Illinois real estate licensees on a daily basis and is designed to help review real estate fundamentals. It is assumed that the attendee has most of this knowledge already, but may need a refresher. The course materials also contain references to the section of the Act and Rules that the attendee can review further.

Salesperson Transitioning to Broker

Proficiency Exam Prep Course: 9:00am – noon
 Break: noon – 12:30pm
 CE Exam (optional): 12:30 – 1:00pm
 Proficiency Exam: 1:00 – 2:30pm

Broker Transitioning to Managing Broker

Proficiency Exam Prep Course Part I: 9:00am – noon
 CE Exam (optional): noon – 12:30pm
 Break: 12:30 – 1:30pm (lunch on own)
 Proficiency Exam Prep Course Part II: 1:30 – 3:30pm
 Proficiency Exam: 3:30 – 5:00pm

Cost: Salesperson to Broker = **\$92.99**
 Broker to Managing Broker = **\$102.99**

Registration: Go to mybairdwarner.com/Associate Tools/IAR LT&C B&W Branch.
***No Walk-Ins Allowed. Registration confirmation required to attend class.**

Salesperson Transitioning to Broker

Chicago Loop <i>Instructors: Jim Titus/Lin Ewing</i>	Thursday, November 17 Saturday, January 28	120 S. LaSalle, 20 th Floor Chicago, IL 60603
North Suburbs Highland Park <i>Instructor: Lin Ewing</i>	Friday, October 14	1920 Sheridan Road Highland Park, IL 60035
Northwest Suburbs Palatine: <i>Instructor: Wayne Jacobsen</i>	Friday, September 9 Friday, January 13	819 N. Quentin Road NW Highway Palatine, IL 60067
South Suburbs Orland Park <i>Instructor: Sue Laydon</i>	Wednesday, October 26	9145 W. 151 st Street Orland Park, IL 60462
West Suburbs Downers Grove <i>Instructor: Jim Titus</i>	Saturday, September 24	724 Ogden Avenue Downers Grove, IL 60515
Glen Ellyn <i>Instructor: Jim Titus</i>	Wednesday, November 9 Wednesday, January 25	543 Pennsylvania Avenue Glen Ellyn, IL 60137
St. Charles <i>Instructor: Cathie Tardy</i>	Thursday, September 22 Friday, November 11	962 S. Randall Rd. St. Charles, IL 60174

Broker Transitioning to Managing Broker

Chicago Loop <i>Instructors: J. Titus/L. Ewing</i> Floor	Tuesday, December 6	120 S. LaSalle, 20 th Floor
North Suburbs Highland Park <i>Instructor: Lin Ewing</i>	Friday, November 4	1920 Sheridan Road Highland Park, IL 60035
Northwest Suburbs Palatine: <i>Instructor: Wayne Jacobsen</i>	Friday, September 16	819 N. Quentin Road NW Highway Palatine, IL 60067
West Suburbs St. Charles <i>Instructor: Cathie Tardy</i>	Thursday, September 22 Friday, November 11	962 S. Randall Rd. St. Charles, IL 60174



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Course: COR 1676 – Real Estate Fundamentals (3 hours of Core B continuing education credit)

Description: This course is an overview of a variety of Illinois License Laws and various Federal laws that are used by Illinois real estate licensees on a daily basis and is designed to help you review real estate fundamentals. This course will help prepare you to successfully pass the salesperson to broker license proficiency exam. It is assumed that the attendee has most of this knowledge already, but may need a refresher. The course materials also contain references to the section of the Act and Rules that the attendee can review further.

Schedule: Salesperson Transitioning to Broker
Proficiency Exam Prep Course: 9:00am – noon
Break: noon – 12:30pm
CE Exam (optional): 12:30 – 1:00pm
Proficiency Exam: 1:00 – 2:30pm

Broker Transitioning to Managing Broker
Proficiency Exam Prep Course Part I: 9:00am – noon
CE Exam (optional): noon – 12:30pm
Break: 12:30 – 1:30pm (lunch on own)
Proficiency Exam Prep Course Part II: 1:30 – 3:30pm
Proficiency Exam: 3:30 – 5:00pm

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REGISTRATION

Fax completed form to Christina Urbina: 312.592.2074 or mail to Baird & Warner, 120 S. LaSalle St, 20th Floor, Chicago, IL 60603, Attn: Professional Development. Please call Christina at 888.564.1855 with any questions.

Check one of the following:

Salesperson Transitioning to Broker – \$92.99

Broker Transitioning to Managing Broker – \$102.99

Please indicate course date and location (refer to current class schedule):

Course Date: _____ **Location:** _____

Name: _____ Company/Branch: _____

MRED ID: _____ NRDS #: _____ Real Estate License #: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Payment Information: Check Enclosed (Payable to Baird & Warner) Visa Mastercard

Credit Card # _____ Expiration: _____ Signature: _____

Billing Address: Same as above Other: _____

Name on Credit Card: Same as above Other: _____

If you have any disabilities that require special accommodation, please identify those needs here:

Note: The authors of the proficiency exam stated that any agent or broker who is active, working full time, and is keeping up with their CE should be able to pass the proficiency exam. Passing score is 75% and candidates have one opportunity to pass. If you fail, you will have to take the transition course that fits your license status: 30 hours for salesperson to broker; 45 hours for broker to managing broker.

Sessions sponsored by Illinois Association of REALTORS® in conjunction with:

- REALTOR® Association of Fox Valley (B&W class location St. Charles)
- Mainstreet Organization of REALTORS® (B&W class location Downers Grove, Glen Ellyn and Orland Park)
- North Shore Barrington Association of REALTORS® (B&W class location Crystal Lake, Highland Park and Palatine)
- REALTOR® Association of NorthWest Chicagoland (B&W class location Libertyville)